

Interroute acquisition by GTT

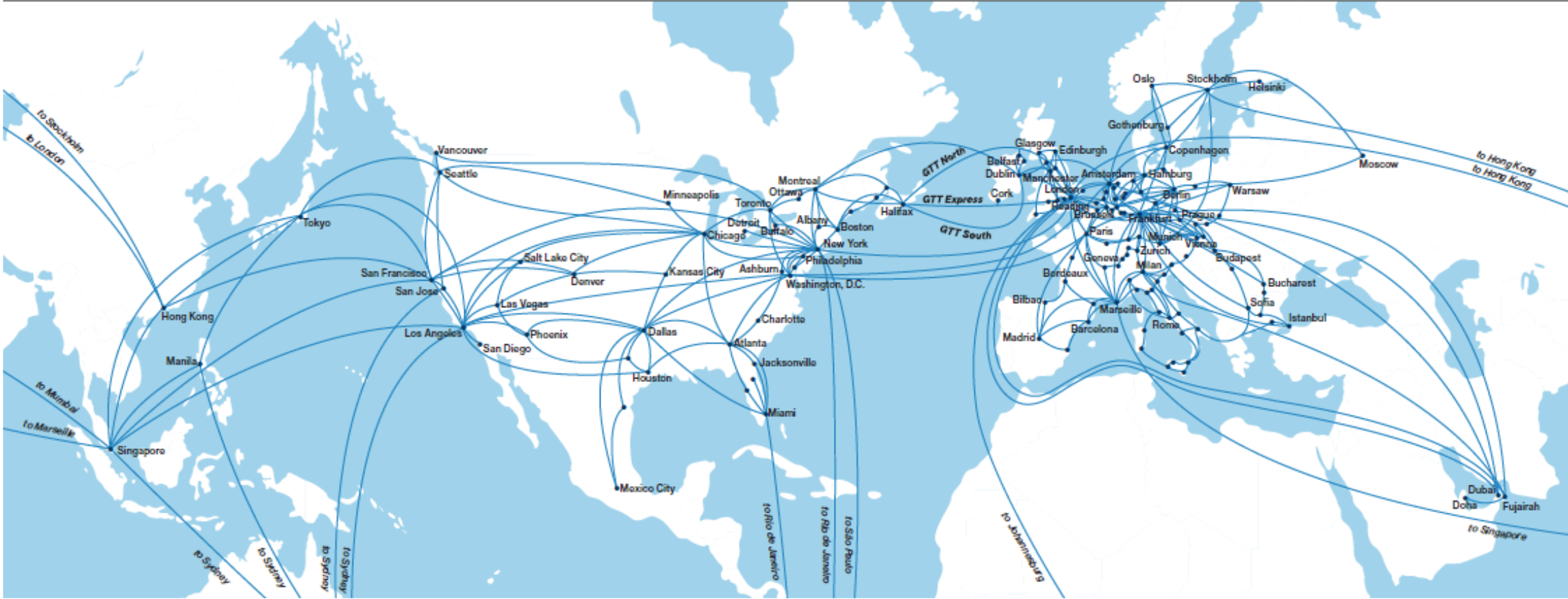
ROC-24

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Introduction

- GTT acquires Interoute in May 2018 for €1.9 billion in cash
- Very similar businesses
- GTT's focus is Americas, Interoute is Europe
- Fast transition – GTT emails within a couple of months
- Business processes merge completes 1st October

GTT and Interroute Combined Reach



RMDCN's Place in GTT

- RMDCN is a “Premier Account”
- Top level of the UK Division
- Team Manager reports direct to Head of UK Division
- No change in dedicated teams:
 - Service Management
 - Account Management
 - Sales Engineer
- Change in email addresses 😊

New GTT Leadership Team

Rick Calder

President and CEO

- Over 30 years of telecom experience; joined GTT in May 2007
- Previous senior roles with InPhonic, Broadwing, Winstar, Tellabs, GO Communications and MCI

Chris McKee

General Counsel and EVP, Corporate Development

- Joined GTT in April 2008
- 20 years of broad legal experience, including roles at StarVox, Covad Communications, XO Communications and Net2000

Gina Nomellini

Chief Marketing Officer

- Leads all marketing and product initiatives for GTT
- Over 20 years of industry experience, including leadership roles at One Source Networks, Telstra, Level 3 and Broadwing

Bob Burris

SVP, Global Engineering and Operations

- Over 30 years of telecom-related network operations and engineering experience
- Previous experience includes roles at Harris Caprock Communications, Arbinet, and Cable and Wireless

Corey Eng

SVP, Business Operations and Systems

- Over 20 years management experience
- Previous experience includes roles at Comcast, InPhonic, Nextel, Broadwing, Winstar, Go Communications and MCI

Mike Sicoli

Chief Financial Officer

- Over 20 years of financial and operational telecom experience
- Previous leadership roles at Sidera Networks, RCN Corporation, Nextel, Deloitte Consulting and Accenture

Eric Warren

Division President, Americas

- Over 25 years of data networking and cloud connectivity experience
- Sales leadership roles at Windstream, Winstar, UPC Amsterdam and CenturyLink

Martin Ford

Division President, UK

- Leads sales for GTT's client-facing divisions in the EMEA region
- Over 25 years of sales experience, including at Hibernia Networks, Level 3, Concert and BT

Jesper Aagaard

Division President, Europe

- Previous managing director roles at Interoute and Comendo Network
- Over 20 years telecom sales experience including UUNET and COLT

Jeff Beer

Division President, Carrier

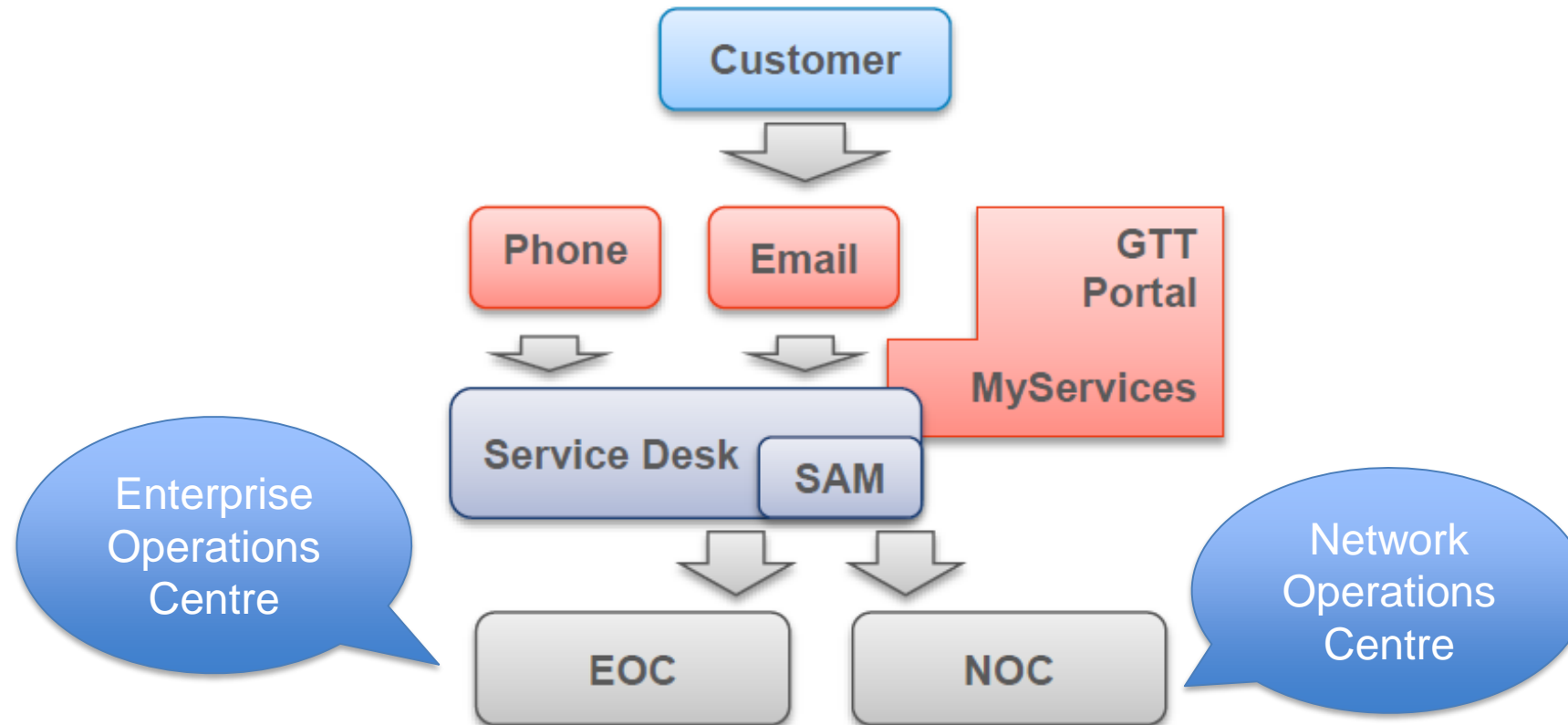
- Leads wholesale business and revenue growth
- Over 20 years of sales experience, including leadership roles at ECI, Occam, Skypilot, Broadwing and Focal Communications

Advantages and Potential Issues

- Better global reach, especially in the American continent
- Similar product portfolio
- Competing or duplicate products such as SD-WAN
- Now a publicly traded company

Updated Service Manual

- Very little has changed in the service manual
- Please pay attention to email addresses and the escalation matrix
- Your support channels remain the same (ECMWF Operations is also there to help!)



Any Questions?